

WCSC Member and Partnership Programs



	Full Member	Associate Member	Strategic Partner	Supply Chain Sponsor *New*
Membership Characteristics	<ul style="list-style-type: none"> • Cross-commodity shipper with Western-Canadian based operations • Start-up companies with operations based in Western Canada • Uses any commercial mode of transportation including but not limited to rail, truck and terminal/port based/transloading operations • Continue to maintain membership expansion in the Natural Resource sector and expand into the Agricultural Industry into 2023-24 • Maintain balance of commodity groups and companies represented 	<ul style="list-style-type: none"> • Non-shipper • Must be a contributor to the supply chain and trade corridor, for example (not listed in priority or ranking): <ul style="list-style-type: none"> - Rail car leasing companies - Engineering companies - Inland terminals - Third-party logistic providers - Transloaders - Trucking companies - Market information providers - Rail car repair/service companies - Associations – non-commodity groups 	<ul style="list-style-type: none"> • Serves as an important information resource for WCSC • Like-minded approach on transportation issues and supply chain challenges • Aligns with WCSC's Vision, Mission, Mandate • Helps advance the organization's strategic transportation policy objectives • WCSC members would preferably not have an affiliation with the association or organization being considered 	<ul style="list-style-type: none"> • Stakeholder in the supply chain – includes, but limited to: <ul style="list-style-type: none"> - Class 1 Railways - Shortline Railways - Railway support companies, Transloaders, Railcar Repairs - Rail Leasing Companies - Port Authorities - Terminals – Inland/Port - Engineering Firms - Government – Federal/Provincial/Municipal - Trucking companies • Will have the opportunity to sponsor and participate in a WCSC event based on level of commitment
Membership Benefits & Activities	<p>Full membership provides the following opportunities:</p> <ul style="list-style-type: none"> • Participation and voting privileges at all WCSC meetings • WCSC dinners and special events • Access to general transportation legal opinion relating to WCSC objectives and mandates • Full access to WCSC roster of Federal and Provincial representatives and bureaucrats • Attend regular government meetings and conference calls • Participation and inclusion in all WCSC government submissions and responses • Regular monthly updates • Government recap discussions • Access to members only portion of the website • Qualify as board member (when available) 	<p>Associate membership provides the following opportunities:</p> <ul style="list-style-type: none"> • Attend WCSC members' dinners, lunches and guest speaker sessions • Have the opportunity to sponsor a WCSC event • Regular monthly WCSC Updates • Provide material to members on service offerings • Periodically participate in open discussion sessions at WCSC meetings and provide expertise (will vary by meeting) • Present on a related field and provide a corporate update at members' meetings when time slots are available (will vary by meeting) • Participate in WCSC "Day on the Hill" in Ottawa • There will be an opportunity for one nominated Associate Member to be an advisor to the WCSC Board and join in on all scheduled meetings beginning in 2024 <p>Associate Membership does not provide:</p> <ul style="list-style-type: none"> • Voting privileges and participation in submissions and responses to Governments <ul style="list-style-type: none"> - May be invited to provide an opinion on a specific topic relating to Associate Member expertise 	<p>Strategic partnership provides the following opportunities:</p> <ul style="list-style-type: none"> • Attend WCSC members' dinners, lunches and guest speaker sessions • WCSC will also have the opportunity to attend and participate in the Strategic Partner's meetings and conferences • Regular monthly WCSC Updates • Periodically participate in open discussion sessions at WCSC meetings and provide expertise (will vary by meeting) • Sharing of relevant data and information pertaining to transportation issues, legal positions, responses to government legislation, costing reviews and meetings both including association and government related • The opportunity for each organization's legal representatives to engage with counterparts on transportation specific issues • Sharing of government contacts within specific departments • Where appropriate joint submissions on mutually related issues, responses, positions and opportunities • When required or an opportunity is presented, joint meetings with relevant government officials in Ottawa or when necessary, Western Canada 	<p>Supply chain sponsorship provides the following opportunities if the organization chooses to speak at a WCSC meeting:</p> <ul style="list-style-type: none"> • Levels <ul style="list-style-type: none"> - Platinum: \$12,000 – attend all WCSC members' dinners and attend the open portion of all in-person meetings - Gold: \$8,000 – attend two WCSC members' dinner and attend the open portion of the two in-person meetings - Silver: \$5,000 – attend one WCSC members' dinner and attend the open portion of the in-person meeting held the next day - Bronze: \$2,500 – speak at an in-person WCSC members' meeting and attend the open portion of the meeting • Sponsors may be able to contribute their sponsorship fee towards an Associate Membership if they fall within the criteria outlined in the related section • The sponsor will be mentioned in all internal and external communication related to the WCSC event • The sponsor's information will be included in WCSC internal/external communication related to member profiles <p>Supply Chain Sponsorship does not provide:</p> <ul style="list-style-type: none"> • Voting privileges

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			<ul style="list-style-type: none"> Bi-weekly update calls between Strategic Partner and WCSC to discuss relevant transportation issues and findings <p>Strategic Partnership does not provide:</p> <ul style="list-style-type: none"> Voting privileges The opportunity to serve as a member of the WCSC Board Access to “Members’ Login” section of the WCSC website 	<ul style="list-style-type: none"> The opportunity to serve as a member of the WCSC Board Access to “Members’ Login” section of the WCSC website
Guidelines	<ul style="list-style-type: none"> WCSC fiscal year – January to December Require two-year membership for new Full Members Full Members pay annual fees with invoices distributed at the end of October for full payment by January 31 of the new fiscal year. All commitments must be confirmed for following year upon receipt of membership invoice All members have equal voting rights regardless of the size of the organization Full Members have the opportunity to serve on the WCSC board. Board members serve a 2-year term with a 2-year renewal option, depending on the nomination interest of members President and/or Board reserves the right to discontinue membership immediately if the Full Member acts in bad faith, breaks confidentially, and/or does not adhere to membership guidelines Active member participation 	<ul style="list-style-type: none"> WCSC fiscal year – January to December Require two-year membership for new Associate Members Associate Members pay annual fees with invoices distributed at the end of October for full payment by January 31 of the new fiscal year. All commitments must be confirmed for following year upon receipt of membership invoice On an annual basis, the Board reviews and sets specific parameters for Associate Membership There is no quota on the number of Associate Members – the organization is open to more than one Associate Member per sector <ul style="list-style-type: none"> Final decision will be with the Board to ensure value for WCSC WCSC President and/or the Board may limit membership availability by associate service group, but may provide options via members dinner or lunch sponsorship WCSC President & CEO and/or Board reserve the right to discontinue membership immediately if the Associate Member acts in bad faith, breaks confidentially, and/or does not adhere to membership guidelines 	<ul style="list-style-type: none"> WCSC fiscal year – January to December On an annual basis, the Board reviews and sets specific parameters for strategic partnerships WCSC President and/or the Board may limit partnership participation WCSC President & CEO and/or Board reserve the right to discontinue affiliation immediately if the Strategic Partner acts in bad faith, breaks confidentially, and/or does not adhere to membership guidelines 	<ul style="list-style-type: none"> WCSC fiscal year – January to December Program commences January 1, 2024 Prefer a two-year commitment Supply Chain Sponsors pay annual fees with invoices distributed at the end of October for full payment by January 31 of the new fiscal year <ul style="list-style-type: none"> All commitments must be confirmed for the following year upon receipt of membership invoice President and/or Board reserves the right to discontinue participation immediately if a sponsor acts in bad faith, breaks confidentially, and/or does not adhere to membership guidelines
Fees Structure	<ul style="list-style-type: none"> On an annual basis, the Board reviews and establishes a prescribed Full Member rate structure 2024 rates (January 1 – December 31): <ul style="list-style-type: none"> Start-ups – \$6,000 per year Full-time members – \$40,000 per year Introductory members – 50% of the full-time membership fee in year one, with a two-year commitment 	<ul style="list-style-type: none"> On an annual basis, the Board reviews and establishes a prescribed Associate Member rate structure 2024 rates (January 1 – December 31): <ul style="list-style-type: none"> \$17,500 	<ul style="list-style-type: none"> No fee If a project requires additional financial contribution such as a legal opinion/study, the Strategic Partner will be asked to pay a fair and equitable portion The Strategic Partner will be asked to contribute one members’ lunch per year during a meeting session 	<ul style="list-style-type: none"> On an annual basis, the Board reviews and establishes a prescribed Supply Chain Sponsor rate structure 2024 Fee Level rates (January 1 – December 31): <ul style="list-style-type: none"> Platinum: \$12,000 Gold: \$8,000 Silver: \$5,000 Bronze: \$2,500